

**Stewart P. "Chip" Newell**  
**P.O. Box 88 West Boothbay Harbor, Maine 04575 • 202-262-4567**  
[chip@newheightgroup.com](mailto:chip@newheightgroup.com)

**EXPERIENCE**

**NewHeight Group** Boothbay Harbor, Maine **Principal 2004-Present**

Leads NewHeight's practice in the areas of real estate development and acquisition consulting, including due diligence and feasibility studies, transaction negotiations and all aspects of the development process.

**Metropolis Development Company** Washington, DC  
**Principal 1997 to 2004**

With a partner, formed a development company to create urban residential and retail mixed-use projects. Included four loft condominium projects in the 14<sup>th</sup> St and Logan Circle neighborhoods. Was contracted for and master planned a \$160 million destination retail and resort housing project in San Juan, Puerto Rico.

**Peebles Atlantic Development Company** Miami, FL & Washington, DC  
**Executive Vice President 1997 to 1998**

Created and implemented business strategy to develop full-service hotels with unique market, financial and competitive advantages. Won competition and negotiated ground lease for 422-room convention/resort hotel in South Beach, Miami. Formed and managed legal, design, financing and construction team for Miami Beach hotel. Successfully competed to develop 500-room convention center hotel and 300 room airport hotel.

**The Donohoe Companies** Washington, DC  
**Executive Vice President and COO, The Donohoe Companies**  
**President, Donohoe Development Company 1989-1997**

Managed 500+ employee, \$200+ million revenue construction, development and management company through economic recession involving project redirection, strategic business shifts, debt restructuring, and downsizing. Implemented development strategy in an improving market and redirected company resources.

**Moore & Associates/Berwind Property Group** Washington, DC  
**Partner; Vice President - Development 1987-1989**

Responsible for 2 million square foot mixed use (office, retail, and hotel) project, including: creating and managing design and pre construction team, managing contentious municipal approval process working with elected officials and senior government staff, negotiating with supporting and opposing citizens groups toward a consensus and obtaining land use approvals.

**The NewHeight Group** Denver, CO  
**Founder and Principal 1977-1987**

Created and oversaw growth of commercial real estate firm that developed and redeveloped in excess of 1.5 million square feet of office, residential and retail space.

**PMM & Co & Samuel Gary Oil Producer** Denver, CO Various Positions **1969-1977**

Tax and audit accountant for national CPA firm and chief investment and financial officer for independent energy producer.

**EDUCATION**

Rutgers University Newark, NJ Bowdoin College Brunswick, ME AB, Economics, 1968 MBA, Finance & Accounting, 1969